

Automotive Industry Career Checklist



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AUTOMOTIVE RECRUITMENT

Over 20 yrs Expertise Recruiting Sales & Marketing Positions

About This Checklist

When was the last time you sat down and reviewed to what extent you are meeting your automotive career objectives? Not just your annual review with your line manager; but your deeply personal career goals and intentions.

Wherever you are in your career journey, it is a good idea to periodically analyse your current position against where you want to be. When you dig a little deeper, is everything on track and working out as you expected or do you need to make some changes in order to meet your goals?

To help you measure if your career is progressing as you envisaged, we have created the Copeland Automotive Career Checklist that will provide you with a snapshot of whether you're on the right track.

When you work through our checklist, it is essential to remember the reasons you got into your current role in the first place:

- What did you set out to achieve in your career? Did you plan on making a certain amount of money or reaching a certain position?
- Was your move into your current role related to what was going on in your personal life? For example, were you about to leave home, get married or were you saving for a deposit for a house?
- What is important to you about the company you work for? Do you fit in with your company's culture? Do you have a good working relationship with your colleagues and managers?

If your current role or company is not fulfilling you in the way you had hoped, it could be a sign that you need to start making some big career decisions – is it time to move on?

How to Use the Checklist

Read each statement on the following page and decide on how much you agree. **The scale is 1 to 5 where 1 is strongly disagree and 5 is strongly agree.**

Then total up your scores and check the results page to see how your career is going.

Career Checklist

QUESTIONS	1	2	3	4	5
1. I am progressing the way I want in my career.					
2. I have achieved some of my career goals, and others are within reach.					
3. I enjoy my job and look forward to work each day.					
4. The people I work with are very supportive and friendly.					
5. I feel I am a valued member of the team I work in.					
6. My manager gives me the right balance between support/guidance and working under my initiative.					
7. I feel I make a difference to the company I work for, rather than just being a number.					
8. The company I work for really invests in supporting me to achieve my goals.					
9. I can see a clear progression path within my current company.					
10. I am happy with the level of training and personal development offered by my current employer.					
11. The company I work for believes in me and trusts me to do my job well.					
12. I feel that my company enables and supports my focus.					
13. I am recognised and rewarded for my work.					
14. The sector I work in really interests me.					
15. I am happy with the location of, and commute to, my place of work.					
16. I feel my company offer a fair and competitive commission structure (if applicable).					
17. The monetary remuneration I receive has enabled me to achieve goals in my personal life (e.g. buy a house etc).					
18. I feel I have the right work/life balance working for my current company.					
19. I am happy with the way my working day is structured.					
20. I can see myself staying with this company for a long time.					
TOTALS:					

Career Checklist

Your Results

What did you score?

Tally up what you scored and take a look below at some of the points you may want to consider when thinking about how you want your career to progress in the future:

20-40

Alarm Bells

This score says your career isn't going to plan, and you are probably not enjoying your current role. We suggest thinking about why you aren't enjoying your position or not achieving what you want. It might be time for you to move on or think about whether your current company or role is for you. Do you need a more supportive environment, better career progression, or even a change of sector?

41-60

Room for improvement

A better score, which suggests you enjoy aspects of your job, but there's lots of room for improvement. For example, you might like the people you work with, but you feel you aren't personally getting the support you need to achieve your career and personal goals. You need to consider if there is a good chance of changes happening or if you feel working here has run its course and to progress, you need to move on.

61-80

Meeting Some Goals

You're neither very happy nor unhappy, though you wouldn't describe yourself as completely engaged. Which means that if the right opportunity came your way, you would consider it. When you feel this way, sometimes the grass isn't always greener on the other side. You need to decide if you want to move and why. Understand if it's just a case of feeling like this when you have a bad day or if it's a regular occurrence.

81+

Loving Life and Your Job

You are achieving your goals, meeting targets and enjoy the place you work. There may be small elements that you feel could be better, but they aren't big enough to make you think about working somewhere else. However, we suggest you don't become complacent. Sometimes, being in a company for too long can demotivate you in the long run. If you've been working with the same company for a while, is it time for a fresh challenge with new people?

[How Copeland Help Employees](#)

Can we help you?

If this checklist has prompted you to think harder about what your current role and employer are providing you with, and perhaps made you realise that now is time for a change, Copeland Automotive Recruitment are here to help you.

About Copeland

Founded and managed by [Julia Pennington](#), a specialist recruiter of sales and marketing jobs in the UK automotive sector we have been helping automotive industry professionals progress their careers since 2009. Learn more about [Why Employees Choose Copeland](#) and read our [Candidate Feedback](#) from people we've helped find their next job.

We have a wide range of free resources to help you at all stages of the job search process from CV writing to Interview advice. See our [Candidate Resources](#).

Connect with me

Keep up to date with my latest job opportunities and career advice for automotive industry employees. [Connect with Julia](#).



Julia Pennington
Managing Director

Get in touch

t: **07973 286342**

e: julia@copelandselect.co.uk

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